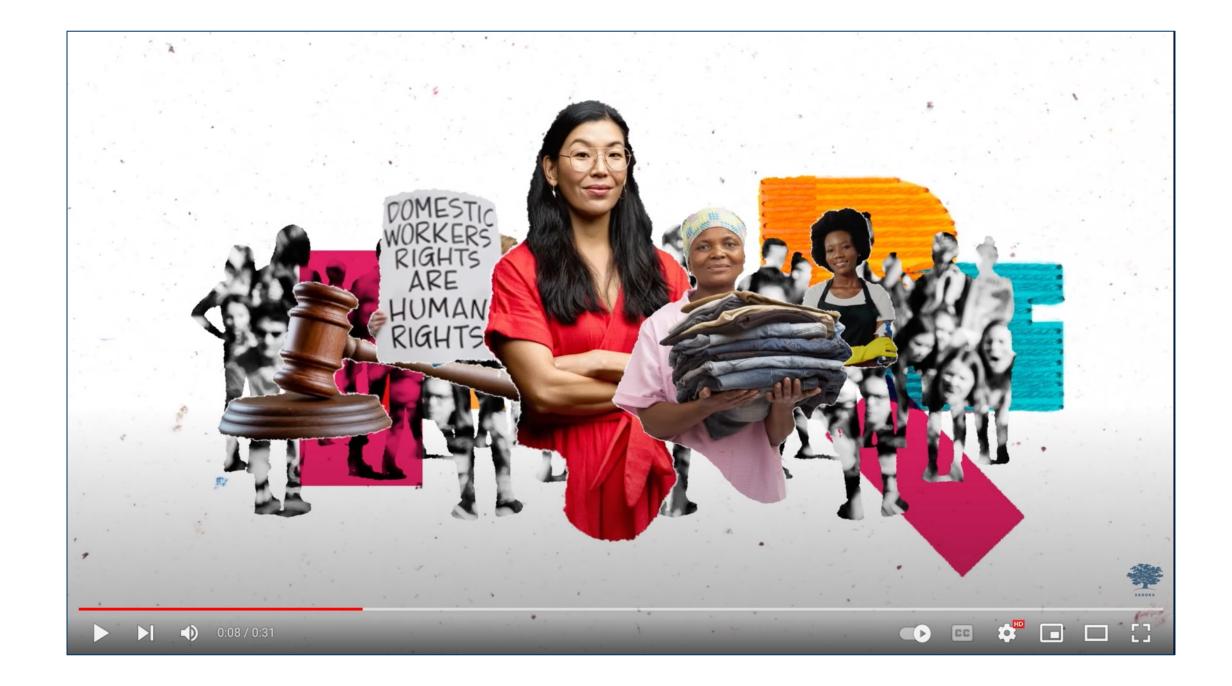


Ashoka Changemaker Summit

Impact Report

Results from Ashoka Changemaker Summit – A New Togetherness Sept – Dec 2021





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Executive Summary

Most registered people are not from Ashoka community	<u>Page 12</u>
Most registrations from Europe and North America	<u>Page 14</u>
3,524 registrations	<u>Page 16</u>
5,785 total session views	<u>Page 20</u>
27,000 total video views	<u>Page 36</u>
590,420 people reached on social media	<u>Page 27</u>
4,400 new followers	<u>Page 27</u>
27,475 website visits (38% engagement rate)	<u>Page 32</u>
51,376 emails opened (14% engagement rate)	<u>Page 32</u>
Doubled number of subscribers to our database (+1,200)	<u>Page 32</u>
In-person event scored higher than online event	<u>Page 41</u>
Attendees to Summit in Turin felt safe thanks to the adoption of Covid measures.	<u>Page 50</u>
Attendees to both online and in-person event think that Ashoka does a good job at ensuring safe spaces and diversity	<u>Page 50</u>

We designed the Ashoka Changemaker Summit 2021 around two main goals:

- Goal 1: To increase the impact capacity and self-organization of the Ashoka community
- Goal 2: To improve global positioning of the Ashoka community and vision

Continue reading to see our learnings for each of the two goals.



Goal 1: To increase the impact capacity and self-organization of the Ashoka community

What worked	What didn´t work
 In-person event. The in-person summit in Turin demonstrated to be a great tool for the Italian community to connect and collaborate. Community owners. The teams in charge of each Ashoka community (planet & climate, gender, health, etc) were happy with the organization and logistics of the summit. 	 Community Building. The online part of the summit did not result in increased impact capacity and self-organization of the Ashoka community. Low attendance to the facilitated connecting sessions could be linked to: Summit format: making the summit a three months process reduced the momentum generated by a two days summit Facilitated connecting sessions format: the format of the sessions themselves was not attractive enough to our community Online fatigue Separating online from in-person event: many members of our community lost interest in the online process when we communicated that it would be separated from the in-person event only for people residing in Italy

Goal 2: To improve global positioning of the Ashoka community and vision

What worked What didn't work • High audience reach through digital content. ~25% of people reached via • Engagement on social media. By leveraging social media as a conversation website, video content, and e-mail showed positive engagement towards tool (generating comments, questions, etc.) and by collaborating better with **ACMS** social media influencers, engagement on social media can be potentially doubled (to 4% from the current 2%) Video content took centerstage. 20% of viewers watched ACMS video content until the end (completed views), with a total video stream time of over • Brand positioning and recall. The Summit (and its hashtag #ChangemakerSummit) competes with similar initiatives within and outside 500 hours. Ashoka (other events, for example). This can be confusing to audience that is Relevant external media and press coverage with ~86.5M audience size. 50% engaging with our content and hashtag. Look for a more actionable hashtag in of all media and press coverage were from Italian entities. 40% of all news the future? articles had a positive sentiment, while remaining 60% were neutral • Leverage partners to communicate about the Summit. Proactively have • Well-rounded communications strategy and effort. AMCS 2021 engaged partners link to the ACMS on their websites and channels will help organically reach a larger audience cohort of the corporate partners audience using a relatively larger variety of content across wider channels when compared to other communications at Ashoka **Focus.** Reducing the number of sessions and themes by half brought more clarity in our messaging

"One of the partners who attended [during the Gender session] had a total mental shift – he said after this he would not do training on gender, but actually listen to people."

Ashoka Community Leader

"The content is of great help to learn and understand what it means to be a changemaker within the field in which each of the participants work." Ashoka partner

"The concept and design were amazing. With the intro video we nailed it. The comms was beyond our expectations"

Ashoka Community Leader

Registrations

Registrations online

The Summit Online had a total of **3,111** registrations that we classified in the following categories:

• Ashoka Fellows: 310

Ashoka Fellows Staff: 83

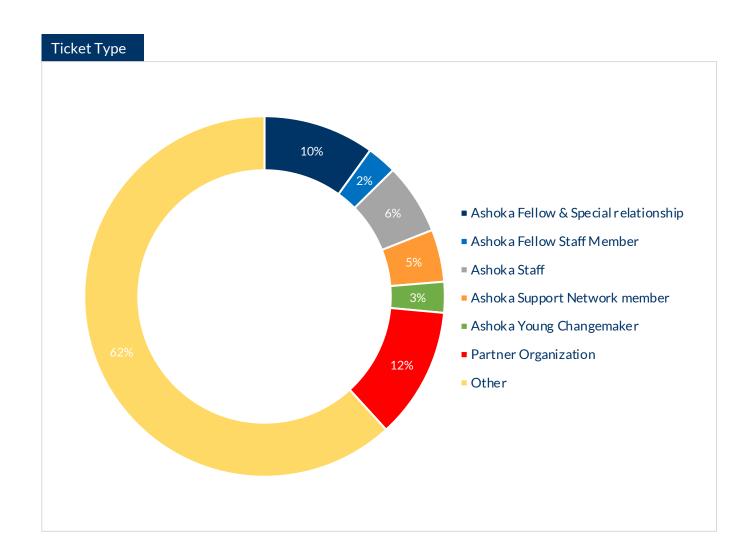
• Ashoka Staff: 198

• ASN: 146

• Ashoka Young Changemaker: 86

• Partner Organization: 366

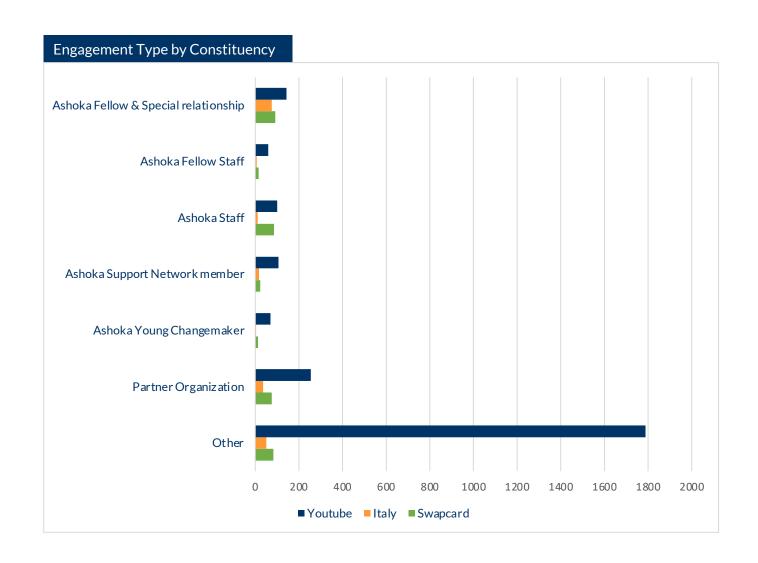
• Other: 1922



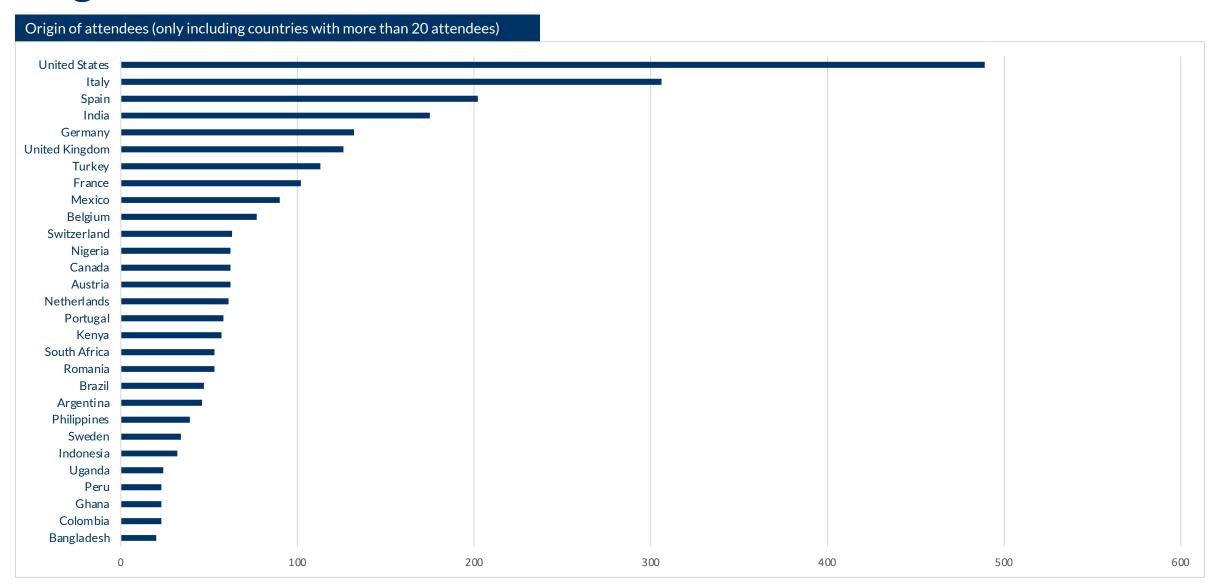
Registrations online

Most attendees to the summit where not from the Ashoka Community, meaning they are not Ashoka Staff, Fellow, Support Network Member, Ashoka Young Changemaker or member of a partner organization. These 1922 people are followers of Ashoka who found out about the summit on social media and registered to be informed of the sessions and follow them online without accessing the event platform.

Another interesting insight is that many partner organizations signed up to follow the summit as online viewers even thought they could have opted to engage with other attendees in the event platform.



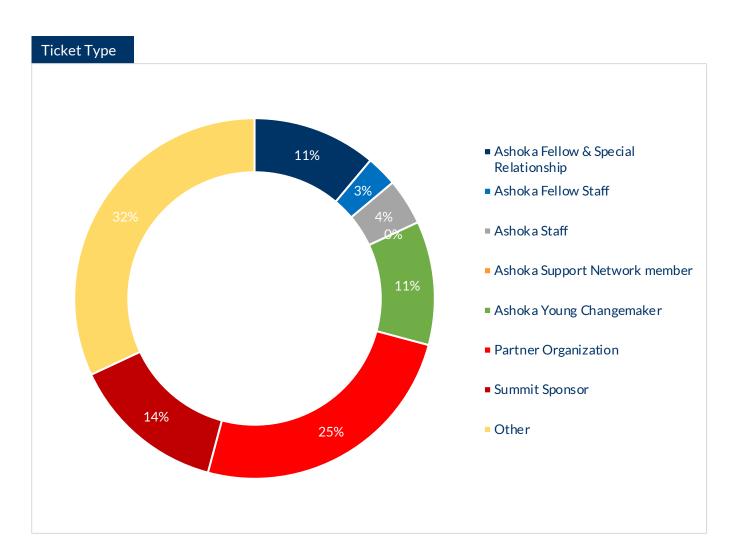
Registrations online



Registrations <u>Turin</u>

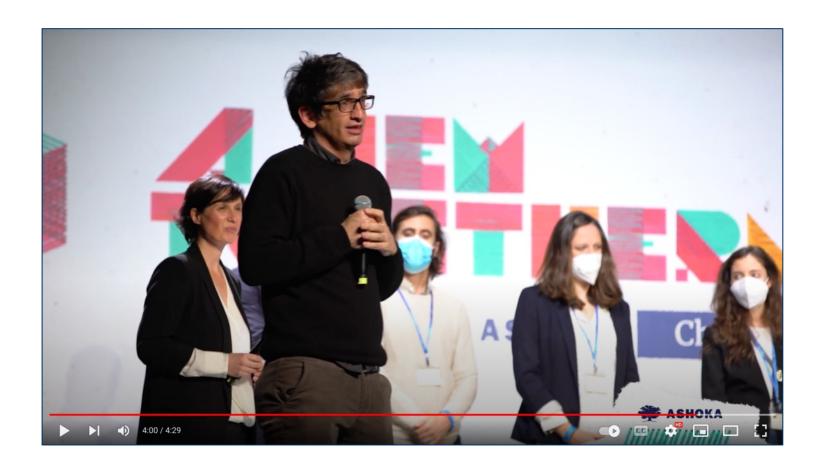
The Summit in Turin had a total of **413** attendees that we classified in the following categories:





Registrations <u>total</u>

In total, 3.524 people got a ticket to attend the Ashoka Changemaker Summit 2021 online or in person.



Agenda & engagement

Agenda and engagement <u>online</u>

General numbers

The summit had an agenda with 45 sessions divided in 9 themes:

- Young Changemaking
- Tech & Humanity
- Planet & Climate
- New Longevity
- Migrations
- Health
- Gender
- Equity
- Changemaker Companies

45 SESSIONS (107 IN PREVIOUS EDITION)

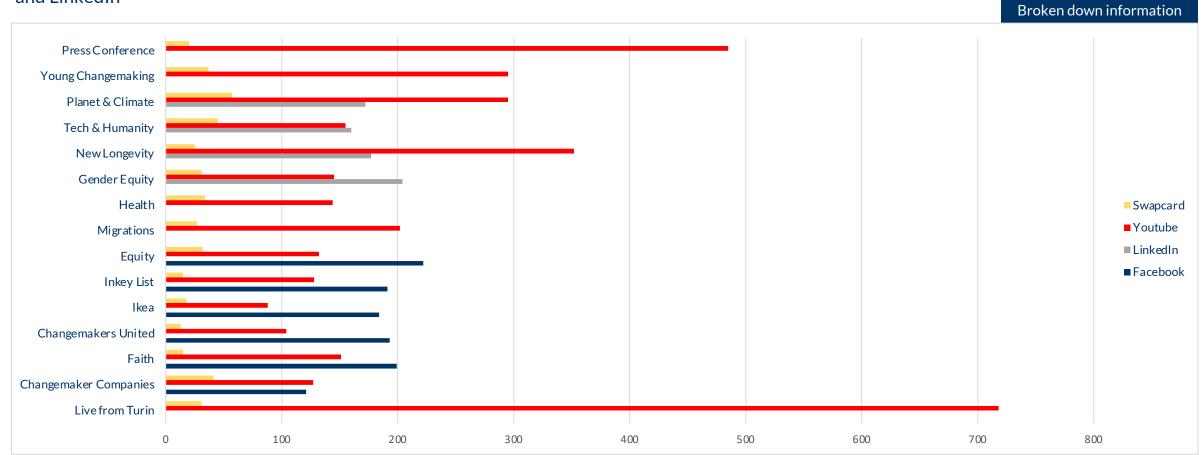
149 SPEAKERS (361 IN PREVIOUS EDITION)

30 + HOURS OF CONTENT

(100+ IN PREVIOUS EDITION)

Session views

See below the views of each session on Swapcard, Youtube, Facebook and LinkedIn



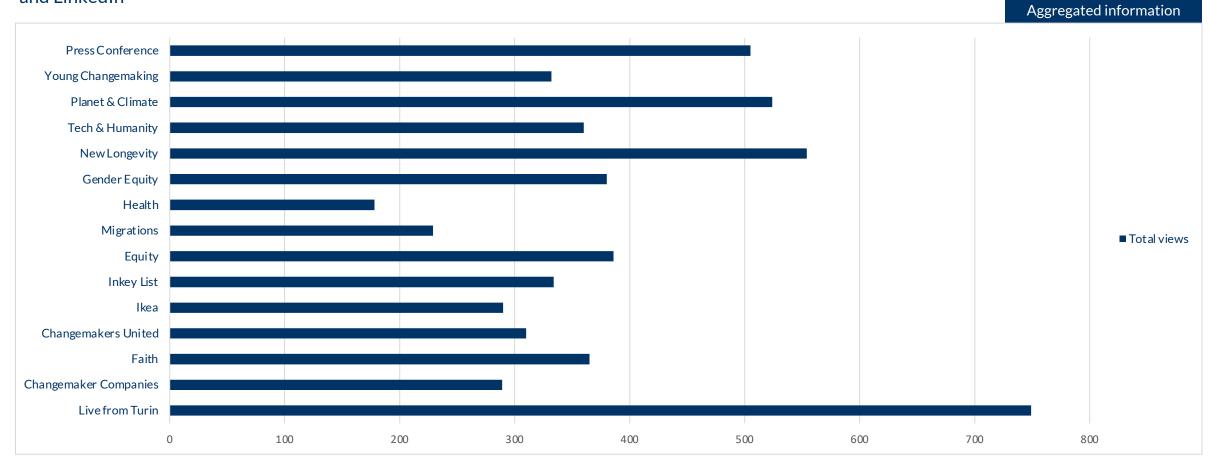
Agenda and engagement <u>online</u>

Session views

• Total Video Content views: 27.000 (page 22)

Total Sessions views: 5.785

See below the views of each session on Swapcard, Youtube, Facebook and LinkedIn



Most viewed sessions













Facilitated Connecting Sessions

The facilitated connecting sessions were designed as a space to listen deeply and connect meaningfully as a community. Each session of the summit was followed by these connecting spaces where attendees got to know more members from the community that are passionate about the topic discussed previously.

Sessions were designed by a core team of Fellowship and Learning & Development colleagues with additional co-facilitators from a dozen diverse Ashoka teams

from a dozen diverse Ashoka teams worldwide. More than 102 personal connections took place among ACMS participants. 102 personal connections (280 previous edition)







Swapcard

Out of the 3.408 attendees to the summit, 887 followed the sessions from Swapcard. Below are numbers describing their behavior.

54.7 AVERAGE REGISTRATION PER SESSION

(139.3 IN PREVIOUS EDITION)

5.3 AVERAGE REGISTRATION PER USER

(8.7 IN PREVIOUS EDITION)

514 MESSAGES EXCHANGED

(12.336 IN PREVIOUS EDITION)

0.2 CONTACTS MADE PER ACTIVE USER

(1.4 IN PREVIOUS EDITION)

102 USERS HAVE MADE 1+ CONNECTION

(852 IN PREVIOUS EDITION)

485 USERS HAVE REGISTERED TO 1+ SESSION

(1.718 IN PREVIOUS EDITION)

A

Agenda and engagement online

Swapcard

Out of the 3.408 attendees to the summit, **887** followed the sessions from Swapcard. Below are numbers describing their behavior.

We reduced by half the number of sessions from the previous edition on purpose, which resulted in less options for attendees to register to. Also, Spreading the sessions over four months did not result in more engagement as we planned.

54.7 AVERAGE REGISTRATION PER SESSION

(139.3 IN PREVIOUS EDITION)

5.3 AVERAGE REGISTRATION PER USER

(8.7 IN PREVIOUS EDITION

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485 USERS HAVE REGISTERED TO 1+ SESSION

1.718 IN PREVIOUS EDITION)

Reach & Comms

Reach & Comms

Goals & principles

Our main communication **goals** were:

- 1. Position the Ashoka community and partners as thought leaders of changemaking in different topics or communities
- 2. Ensure high attendance (online and offline)

Our main **principles** were:

- 1. Strengthen our digital marketing
- 2. Create quality content to disseminate in different channels
- 3. Establish relationships with media and ensure media coverage
- 4. Integrate changemaking and systems change messaging across the different contents

Social Media

Social Media Reach		2021	2020	Difference
	People reached	590,420	519,647	+70.773
The Ashoka Changemaker Summit strategically	Engagement rate	2%	7%	-5%
focused its efforts on LinkedIn, Twitter and	Posts shared (total times)	944	369	+575
Facebook, generating the following impacts.	Hashtag usage	269	475	-206
	LinkedIn Event page members	2,012	4,060	-2,048
Growing our Community				
We focused on digital marketing to organically	Total new followers 2021	+4400	+4000	+400
grow our online community, attracting new members interested in changemaking and social	New Social Media followers	+3200	+2900	+300
innovation.	New Newsletter subscribers	+1200	+1100	+100
Diversifying Streaming Channels				
	Total livestream video views	3507	-	-
We tested new livestreaming methods through social media, in order to attract those were not registered to the event.	LinkedIn Live	746	-	-
	Facebook Live	441	-	-
	YouTube Live	2320	-	-

Social Media

Reach shows how many times one of the Summit's posts appeared on someone's screen. We created and disseminated more content than last year, which consequently increased reach and share, suggesting an interest in what our community has to say.

Social Media Reach		2021	2020	Difference
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	Facebook Live	441	_	-
	YouTube Live	2320	_	-

Social Media

Less people felt engaged directly with the Summit. Even if there was more reach, there was less engagement in the online event itself. This is also reflected in the lower numbers of attendance during live streamings.

A change in certain social media algorithms may also be responsible, as they favor paid media over organic reach (no paid media was used for the Summit).

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A

Digital Marketing

Social Media

The steady and consistent content creation and dissemination strengthened our community growth, with thousands of new followers across our digital platforms during the Summit. We doubled the number of subscribers to the Summit newsletter.

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	YouTube Live	2320	-	-

i

Digital Marketing

Social Media

Youtube is by far the most effective tool for livestreaming. Other channels (LinkedIn and Facebook) helped us in reaching a few extra viewers who may not have seen us otherwise but was not the most impactful format.

Social Media Reach		2021	2020	Difference
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	YouTube Live	2320	-	-

Website and Mailing

Website		2021	2020	Difference
The Ashoka Changemaker Summit website has been the	Website visits	28,655	26,125	+2,530
repository of all the information of the summit. We also redirected followers to the Medium page to engage with our	Engagement rate	47%	48%	-1%
content (see next slides).	Average time spent (mm:ss)	03:19	03:17	+00:02
Email Marketing				
This was our most effective way of engaging our audience. We sent over 300,000 emails to our different Ashoka databases – also providing content & templates to Ashokans across the world.	Emails opened	51,376	46,036	+5,340
	Engagement rate (clicks)	14%	23%	-9%
	New subscribers*	1,200*	1,100	+100

*subscribers doubled during ACMS 2021

Website and Mailing

In email marketing, 2-5% is considered an average click rate. We are well above average (14%), reflecting the high engagement of our online community with our content. The rate lowered from last year because we sent more emails across a longer time period, generally reducing the engagement in the longer term.

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	Engagement rate (clicks)	14%	23%	-9%
	New subscribers	1,200*	1,100	+100

^{*} subscribers doubled during ACMS 2021



Reach

Top three LinkedIn post



We invite you to the Ashoka #ChangemakerSummit 2021

Hear from leading changemakers and connect with a community of people who drive social innovation in these 9 fields:

☼Young Changemaking

↑ Planet&Climate

✓ Tech&Humanity

✓ New Longevity

Gender Equity

♥Health

Migrations

Equity

Changemaker Companies

Which are you most excited for? Let us know and register now —

https://Inkd.in/e8zKB4h #SocEnt #EveryoneAChangemaker

Impressions	15,260
Engagement rate	4.5%
Reactions	182



What does it take to build a world where each and every person has the confidence and support to create positive change?

This question is grounded in the daily work of changemakers who are taking action to transform the way our world works, from health care, to technology, to how we grow food.

Over the past three months, we've heard from many of these global voices as we embarked on a collective learning journey at the #ChangemakerSummit to discover A New Togetherness.

Thank you for joining us!

https://lnkd.in/dE9r83YF

Impressions	12,367
Engagement rate	3.0%
Reactions	149



Changemakers should not shy away from using powerful tools to influence policies.

Last week, Turin hosted this year's #ChangemakerSummit, with hundreds of participants gathering for the first time in nearly two years.

One of the panels, echoed by Pioneers Post, reflects the power of social innovators in making politicians "braver" to embrace new ideas.

Are we seeing the start of a new breed of "political entrepreneurs"?

Thank you Alberto Alemanno, Viviane Ogou Corbi, Marie Ringler, Alessandro Valera, Fabio Sgaragli.

https://lnkd.in/ejgbyM8c

Impressions	10,873
Engagement rate	3.2%
Reactions	148

Reach

Top three Twitter posts



The time has come! This Thursday, Turin will be the capital of changemaking for a day, hosting 300 partners, social innovators, young changemakers, business leaders...

Don't miss out and follow all the plenary sessions of the #ChangemakerSummit online https://acms.ashoka.org/live

Impressions	5,061
Total engagements	88





EXCITING NEWS: We just launched the ticket sale for our global gathering of leading changemakers: The

@Ashoka #ChangemakerSummit. A 3-month journey starting online and culminating in December in the Italian city of Turin. Get your ticket https://acms.ashoka.org/summit-2021

Impressions	4,505
Total engagements	68





Fixing systems is not just about shifting power from where it purposefully is to where it purposefully isn't.

You also need to shift something a lot more difficult: values.

@tarekzeidan

A thread with highlights from last week's #ChangemakerSummit session on Gender Equity

Impressions	4,138
Total engagements	125



Content Creation

Strengthening our narrative in different formats

Video and **articles** were our biggest bet in terms of content creation.

Videos were streamed, and later edited and published, on various public platforms: YouTube, Twitter, LinkedIn and Facebook.

We received a total of 27,000 views of videos generated by the Summit (including the livestreams and post-produced videos).

On YouTube, there was a +46% completion rate of videos, and video links were shared 390 times, suggesting there was a genuine interest in the content.

Ashoka's YouTube channel audience streamed ACMS 2021 videos for a total watch duration of **370 hours**.

We published 10 articles on Ashoka's Medium platform, with a total of **2,745 views.**



Content Creation

New formats for the Summit

MEDIUM INSIGHTS

Changing systems can be slow — and maybe it should be

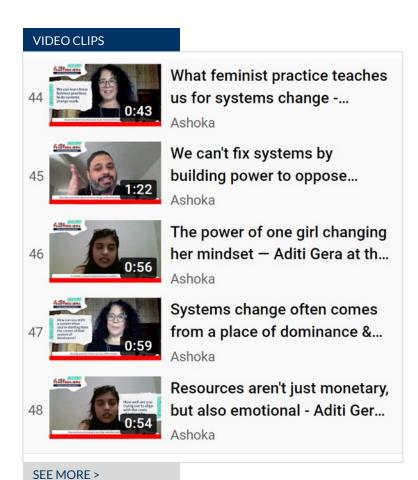
At the Ashoka Changemaker Summit, women and queer entrepreneurs share wisdom for changing systems, shifting mindsets, and healing ourselves.

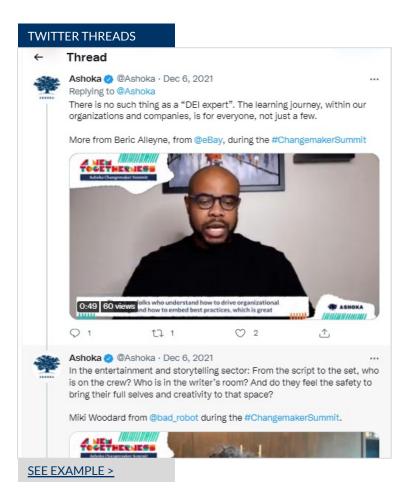






READ MORE >





Media Engagement

Increasingly engaging journalists in our work

For the first time, we organized a digital press conference, with Bill Drayton, to launch the Summit, testing a new format to engage journalists. 8 journalists from UK, Indonesia, Austria and Spain registered, and two requests for Op-Eds were received.

43 media articles were published as a result of the Summit.

44% of the media presence reflected a positive sentiment (the remaining 56% was neutral).

	2021	2020	2019
Estimated audience size	86M	33.8M	51.3M
Estimated audience impressions	2.2M	0.8M	1.3M
Economic value (based on <u>AVE</u>)	800,000\$	300,000\$	807.417€



Media Engagement

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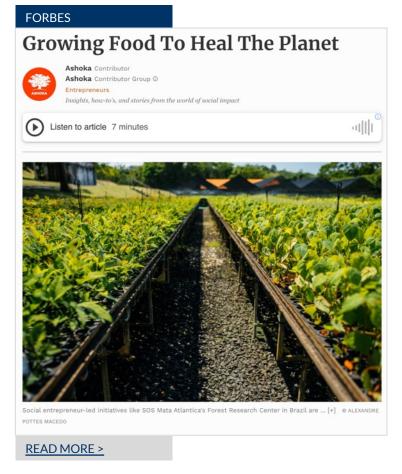
This year we had a significant increase in our audience reach, in part due to big media outlets such as Forbes or Corriere della Sera. But in 2019, the AVE was higher because there was a higher number of print media, among other factors.

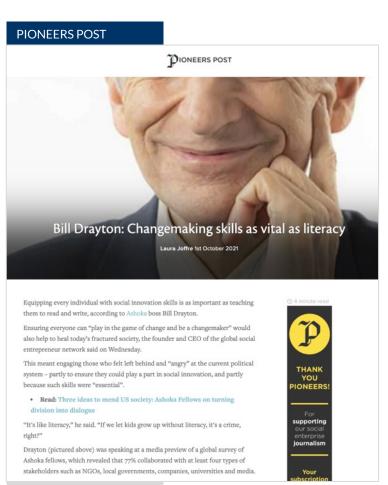


Media Engagement

Three examples of media impact







READ MORE >

ONLINE SUMMIT

Respondents surveyed about the online part of the summit seem to be happy about the learnings, the quality of the speakers and the general organization of the summit, but they found difficulties to connect with other attendees.

Respondents also think that Ashoka does a good job at ensuring safe spaces and diversity in the Ashoka Changemaker Summit.



Online attendees

We sent a post summit survey to all online summit attendees getting 27 responses. Here is how respondents look like:

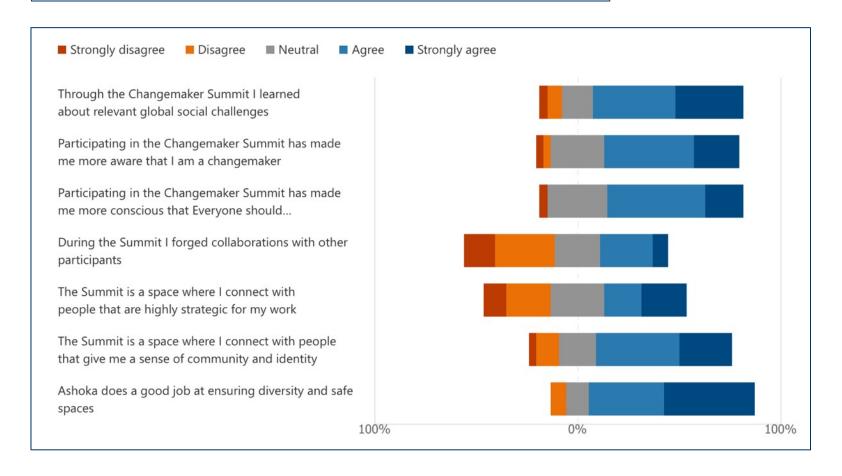
General numbers	
Number of respondents	27

Relationship with Ashoka	
Ashoka Fellows	15%
Ashoka Special Relationship	7%
Ashoka Staff	11%
ASN	22%
Ashoka Young Changemaker	7%
Work with Ashoka Fellow	7%
Work with Ashoka Partner	15%
Other	15%

Knew Ashoka Prior to Summit	
Yes	85%
No	15%

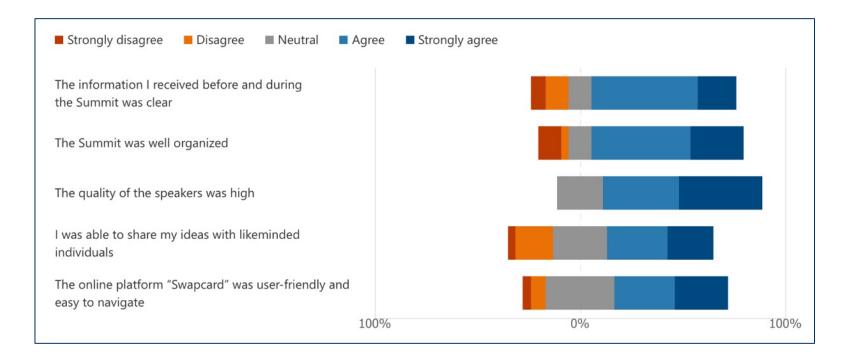
Online attendees

Q1: Please read the statements below and tell us how much you agree or disagree with them



Online attendees

Q2: How do you feel about the organization of the online Changemaker Summit? Please let us know through the following statements:



Online attendees

Q3: Overall, how would you rate the Ashoka Changemaker Summit: A New Togetherness?

7,1

TURIN SUMMIT

Respondents surveyed about the onsite part of the summit seem to be happy about the learnings, the technology and the general organization of the summit. They are also happy about the connections made during the summit and felt safe thanks to the adoption of Covid measures.

Respondents also think that Ashoka does a good job at ensuring safe spaces and diversity in the Ashoka Changemaker Summit.



Onsite attendees

We sent a post summit survey to all onsite summit attendees getting 79 responses. Here is how respondents look like:

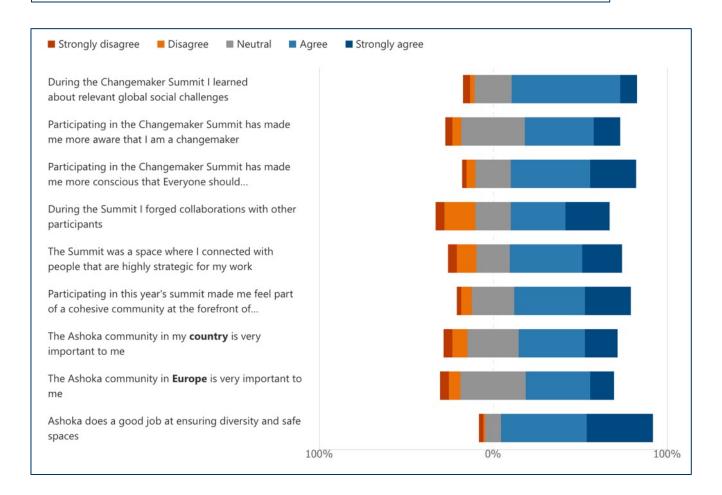
General numbers	
Number of respondents	79
Female	58%
Senior Professional	27%
Social Enterprise	22%
Heard about the summit from Ashoka Staff	47%

Ashoka Fellows 8% Ashoka Special Relationship 3% Ashoka Staff 4% ASN 0%
Ashoka Staff 4%
ACN 00/
ASIN U/0
Ashoka Young Changemaker 10%
Work with Ashoka Fellow 3%
Work with Ashoka Partner 23%
Work with Summit Sponsor 13%
Volunteer 9%
Other 29%

Knew Ashoka Prior to Summit	
Yes	82%
No	15%
Not Sure	3%

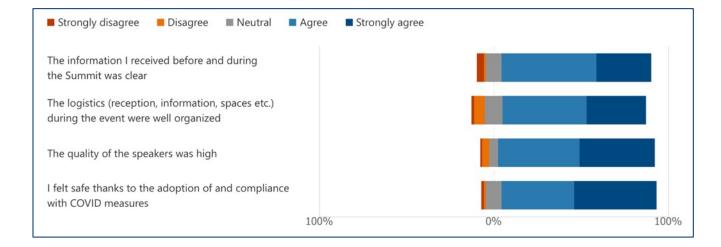
Onsite attendees

Q1: Please read the statements below and tell us how much you agree or disagree with them



Onsite attendees

Q2: How do you feel about the organization of the onsite Changemaker Summit? Let us know how much you agree or disagree with the following statements:



Onsite attendees

Q3: Overall, how would you rate the Ashoka Changemaker Summit: A New Togetherness?

8,18

Summit Partners

Summit Partners

Summit Co-Organizers:











Ashoka Strategic Partners:















Summit Partners:







